

THE EIDE ADVANTAGE

CORPORATE VALUES

1. Manufacturer since 1938
2. Same management team since 1973
3. Many employees at Eide for 15 to 20 years and more
4. Low employee turnover rate = experience
5. 41,000 square foot facility
6. Automated manufacturing equipment
7. Published warranty and limits of liability
8. Wholesale manufacturers
9. Employ 100 professionals
10. In-house Quality Assurance Department
 - Los Angeles City Fabricator Type 1 License #1716
 - Certified Welders
 - IFAI Certified Master Fabric Craftsmen
11. Largest awning manufacturer in California
12. Customer Service Department
13. Team problem solving – team approach
14. Proposals provide clarity and project definition
15. Computer price estimating provides consistency and accuracy
16. Leasing program
17. Product and service value planning and engineering
18. Active members of professional organizations:
 - The Industrial Fabrics Association International
 - International Sign Association
 - Western Canvas Products Association

PRODUCT INFORMATION

1. Product catalogs and printed literature
2. Web sites:
 - www.eideindustries.com
 - www.awnings.com
 - www.aluminumawnings.com
 - www.tensionstructures.com
 - www.racecanopies.com
3. Tour Eide Industries' manufacturing plant
4. Detailed proposals clearly state products and services
5. Design consulting:
 - Project design
 - Mechanical detail design
 - Renderings
 - Blueprints
 - Engineering calculations
 - Specifications
6. Manufacturers of custom made products:
 - Architectural frame structures and components
 - Awnings
 - Canopies
 - Exhibit fabric panels and metal framing
 - Fabric structures
 - Gobos
 - Graphics application
 - Industrial covers, industrial technical sewing
 - Race canopies
 - Tension structures
 - Tents

LEGAL

1. General Contractor, Electrical and Specialty Contractor, California Contractor's License #211771
2. Awning Contractor's License – Arizona commercial #133892 Class L-03
3. Awning Contractor's License – Arizona residential #133893 Class C-03
4. Performance bonds
5. Workers' compensation insurance
6. Errors and Omissions liability insurance
7. Liability insurance coverage
8. Visa and MasterCard accepted
9. Payment terms available
10. Progress payment terms

INSTALLATION

1. Worldwide installation service
2. Site surveys
3. Job supervision and project coordination
4. Turn-key manufacturing and installation service

ENGINEERING DEPARTMENT

1. California stamped engineering calculations
2. Tension structure engineering and fabric patterning
3. Construction documents
4. Shop drawings
5. Design and Build contracts
6. Project planning and scheduling
7. CAD drawings, details and blueprints
8. Permit pulling services
9. Value engineering
10. Renderings

METAL FABRICATION

1. Los Angeles City Fabricator Type 1 License #1716
2. Steel, aluminum and stainless steel fabrication
3. Patented frame systems
4. High strength ASTM metal tubing
5. Cutting, bending and welding
6. Metal sizes: 1/2" to 24" square, round, and larger
7. Finishes: Galvanized, powder coat paint, brass and chrome plating, anodized and architectural paint systems
8. Motorized and mechanical products
9. Truss systems
10. Architectural metal structures and weldments
11. Custom shapes

TECHNICAL FABRICS FABRICATION

1. Interior and Exterior grade fabrics
2. PTFE Teflon® coated fiberglass
3. Military and ASTM specification compliance
4. Automated cutting
5. Flame retardant and non-combustible fabrics
6. Technical and industrial sewing
7. Hot air sealing
8. Radio frequency sealing
9. Sewing
10. Gluing and bonding
11. Stapling
12. Riveting

GRAPHICS APPLICATION

1. Computer produced
2. Ink
3. Cut and R.F. seal
4. Fusion Graphics®
5. Eradication
6. Pressure sensitive vinyl
7. Heat transfer
8. Digital
9. Embroidery
10. Laser graphics and cutting

EIDE INDUSTRIES, INC. MISSION STATEMENT

To achieve ongoing profit and growth through the manufacture and sale of high quality products and services that exceed customer expectations. To build a favorable lasting relationship with customers, vendors, employees and society by conducting all affairs with the highest moral and ethical standards.

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